



## QUESTIONS & RESPONSES #02

RFP or RFQ / TITLE      070153 | The Northwest Seaport Alliance Federal Lobbying Services

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SUBMITTAL DUE DATE   November 2, 2015 @ 2:00PM (PST)

Q&A ISSUE DATE       October 26, 2015 @1:00 PM (PST)

| PROPOSER QUESTIONS   | PORT RESPONSES  | RFP/ RFQ<br>Section                          |
|--|---|--|
| Why has the RFP been issued?   | The Port of Tacoma is soliciting proposals from firms qualified and interested in providing federal lobbying services on behalf of The Northwest Seaport Alliance (the Alliance) and to provide strategic direction and oversight regarding issues of importance to the Alliance. |  |
| Is there an incumbent and if there is what is their name?  | No. The NWSA is a new organization formed by the ports of Tacoma and Seattle  |  |
| How many bids do you expect?   | We will welcome as many proposals as we receive. The RFP was advertised in the Daily Journal of Commerce as well as on the website, so we have no way of knowing how many proposals we will receive.  |  |
| What is the budget for the services requested under this RFP?  | The budget will be between \$100, 000 and \$145,000.  |  |
| Can you please clarify how responders should document outreach for Small Business and Disadvantaged Business Opportunities even though no preference will be given for such outreach during the evaluation of proposals? | The Port is interested in how bidders reach out to Small Businesses as well as Disadvantaged Businesses. We use this information to determine how these businesses are included in opportunities the Port has, thus helping us better serve these businesses.                     | Attach. A<br>General<br>Information,<br>pg 3 |