



QUESTIONS & RESPONSES #01

RFP / TITLE
CONTACT
EMAIL
PHONE NUMBER
SUBMITTAL DUE DATE
Q&A ISSUE DATE

071734-HR Systems Planning, Design, and Implementation Project
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9/8/2022

Question	Answer
<p>Our firm, and most likely others, are not able to negotiate the terms of a professional services contract through a Q and A window as outlined in pages 3-4 of this RFP. We have successfully negotiated professional services contracts of this nature with numerous other public sector organizations, and that process typically involves some interactive discussions and/or several rounds of negotiating to iron out remaining sticking points.</p> <p>With that being said, will the Port consider adjusting the language addressing implied vendor acceptance of terms and conditions? We would request that the Port allows for contract exceptions to be included as part of the proposal and not disqualifying a proposal that takes this approach, We would expect this approach increases the possibility that the Port will receive more proposals than previous iterations of this solicitation.</p>	<p>See Addendum 01</p>